

2021-2022

**CFA INSTITUTE
RESEARCH
CHALLENGE**

**LET'S CREATE
A PLACE
WHERE
GREATNESS
EMERGES.**



CFA Institute
Research Challenge



CFA INSTITUTE RESEARCH CHALLENGE

THE CFA INSTITUTE RESEARCH CHALLENGE IS THE LARGEST EQUITY RESEARCH COMPETITION IN THE WORLD.

This annual program provides university students with hands-on mentoring and intensive training in financial analysis. Working in teams, students gain real-world experience as they assume the role of research analysts and are judged on their ability to value a stock, write a research report, and present their recommendations.

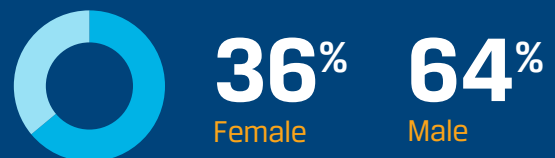
Teams compete with peers from other schools to see who will become the local, regional, and global champions.

Past Five Most Recent Champions

- 2021** **BI Norwegian Business School**
representing CFA Society Denmark
and CFA Society Norway
- 2020** **University of Sydney**
representing CFA Society Sydney
- 2019** **Ateneo de Manila University**
representing CFA Society Philippines
- 2018** **University of Lausanne**
representing CFA Society Switzerland
- 2017** **Barna Business School**
representing the CFA Institute
Research Challenge in Central America

Research Challenge Demographics

Gender Participation



University Level



CFA Program Candidate Rate



11% of students are CFA candidates at the time of competition kickoff

HOW DOES THE RESEARCH CHALLENGE WORK?



Important Dates



PARTICIPANT PROFILE: ALYSON SANDWICK, CFA

"I remember stepping out on the stage, the lights blaring. it was really a confidence building experience for me. It's something I'm still really proud of. At the end of the day it's about trying to tell a story because that's what's going to connect with people. You can do really sophisticated analyses, but if you can't communicate what that means and why people should care, it doesn't have the same impact."

Competitor Profile:

- Season: **2011**
- Local Competition: **Los Angeles**
- University: **University of Southern California**
- Subject Company: **Western Digital Corporation**
- Recommendation: **Buy**
- Advancement: **Americas Regional Champion**

Professional Profile:

- Employer: **The Blackstone Group**
- Job Title: **Director**
- Charter Award Date: **21 September 2015**
- Society Membership: **CFA Society New York**



SPONSORSHIP OPPORTUNITIES

Official Data Service Provider

USD 30,000 Quantity Available: **SOLD**

As the exclusive Official Data Service Provider for the Research Challenge, your firm is uniquely positioned as a partner in the competition with premium branding and engagement opportunities. Your firm can highlight your financial data tool by providing student access throughout the competition. You have multiple opportunities to connect with students throughout the competition and receive widespread visibility.

Industry Partners

USD 10,000

Industry Partners receive premier access to the next generation of investment professionals. We work closely with firms to develop a partnership model that aligns with organizational goals whether that's recruitment, sharing thought leadership with Generation Z, or building awareness with tomorrow's industry leaders.

Product Sponsors

USD 10,000

Product sponsors are firms, such as exam prep providers or data service providers, interested in introducing their products to a student audience and building brand awareness early in their careers.

Corporate Sponsors

USD 1,000

As a Corporate Supporter, your firm is showing its commitment to a program that is dedicated to the development of students who plan to enter the financial industry. Our Corporate Supporters are recognized on our competition webpage and onsite housekeeping slides for their financial support to the event.



SPONSORSHIP OPPORTUNITIES

	OFFICIAL DATA SERVICE PROVIDER	INDUSTRY SPONSOR	SERVICE PROVIDER SPONSOR	CORPORATE SUPPORTER
Price	USD 30,000	USD 10,000	USD 10,000	USD 1,000
GENERAL				
Global student opt-in list	2 time use	1 time use	1 time use	
Global faculty advisor opt-in list	2 time use	1 time use	1 time use	
Access to Research Challenge society network				
Live training webinar				
Branding on Research Challenge microsite				
Recognition on the Research Challenge webpages				
Branding in Research Challenge operational emails				
Recognition in Research Challenge-related press releases				
Local champion CV book				
LIVE EVENTS				
30-second commercial aired during the Sub-Regional Kickoff Meeting	2	1	1	
30-second commercial aired during each of the three Regional Finals	2	1	1	
30-second commercial aired during the Global Final	3	2	2	1
Branding during livestream events				
Global Final student opt-in list	2 time use	2 time use	2 time use	1 time use
Global Final faculty advisor opt-in list	2 time use	2 time use	2 time use	1 time use
Global Final attendee opt-in list	2 time use	2 time use	2 time use	1 time use
Virtual exhibit booth during Global Final				
Post-event summary report				

Benefits of Participation

- Advance the industry and help prepare the next generation of investment professionals
- Get great brand exposure and promotion of your company on a global stage
- Promote education, excellence, and best practices
- Give back to the industry and the local community
- Network with peers, local universities, and other industry leaders in the community
- Make connections with young talent who will soon be joining the workforce

ABOUT CFA INSTITUTE

- CFA Institute is the global association of investment professionals that sets the standard for professional excellence and credentials. The organization is a champion of ethical behavior in investment markets and a respected source of knowledge in the global financial community. Our aim is to create an environment where investors' interests come first, markets function at their best, and economics grow. There are more than 170,000 CFA charterholders worldwide in 164 markets. CFA Institute has nine offices worldwide and there are 161 local societies.
- We are driven by the belief that lasting economic growth depends on trust, competence, and transparency in financial markets, and we know that it must be led by professionals who are ethically centered and professionally trained.
- We are here to lead, support, and connect all who want to create a better investment industry.

BECOME A SUPPORTER

To secure any of these opportunities and gain access to university faculty and students participating in the CFA Institute Research Challenge, please contact our Sponsorship team at [**sponsorshipprograms@cfainstitute.org**](mailto:sponsorshipprograms@cfainstitute.org).